

# Price List 2012

for the Stage of Success

## PRICE LIST 2012

Room	Square meters	Rows	Classroom-style	Banquet	Tariff per day EUR
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### GROUND FLOOR

<b>Mozart-Hall</b>	436	480	290	280	2.220,00
<b>Mozart-Hall 1, 2 or 3</b>	73/65/66	60	37	40	440,00
<b>Mozart-Hall 4 or 5</b>	83/84	75	46	50	545,00
<b>Entrance foyer</b>	540				430,00
<b>Pay desk</b>					48,00
<b>Registration desk</b>					99,00

### FIRST FLOOR

<b>Karajan-Hall</b>	294	324	180	180	1.490,00
<b>Karajan-Hall 1, 2 or 3</b>	94/104/94	63/81/63	42/64/42	50/60/50	550,00
<b>Wolf Dietrich-Hall</b>	190	180	118	100	1.090,00
<b>Wolf Dietrich-Hall 1 or 2</b>	88/101	66/78	48	40/50	600,00
<b>Exhibition foyer</b>	730				1.020,00

### SECOND FLOOR

<b>Europa- Hall</b>	1100	1350	866	645	4.340,00
<b>Paracelsus- Hall</b>	90	75	50	50	500,00
<b>Foyer</b>	300				555,00

### THIRD FLOOR

<b>Traki- Hall</b>	90	75	50	50	500,00
<b>Foyer</b>	120				205,00
<b>Dressing room small</b>	10				100,00
<b>Dressing room large</b>	32				165,00

Room	Square meters	Rows	Classroom-style	Banquet	Tariff per day EUR
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#### FOURTH FLOOR

Doppler-Hall	90	75	50	50	500,00
Foyer	150				205,00
Press center	60				235,00
Dressing room small	10				100,00
Dressing room large	32				165,00

#### FIFTH FLOOR

Trapp- Hall	50	50	30	30	250,00
Office 1-4, each	16				105,00

#### MISCELLANEOUS

Open grounds					490,00
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#### **Scope of services:**

The room rental rates include one requested seating arrangement, to be mutually agreed between the parties prior to mounting. We will try to fulfill any extra requests at short notice during or after the mounting is completed, although these shall be charged extra. The above price also includes cleaning the rented rooms prior to mounting. The rental rates also include standard lighting, heating and ventilation. A lectern including microphone, screen and the stage shall be available in the Europa-Hall free of charge. The organizer shall be responsible for cleaning the room after dismantling and shall reinstate the previous condition in accordance with our General Terms and Conditions. 50 % of the rental price shall be charged for the mounting and dismantling days.

# PRICE LIST: ENGINEERING & PERSONNEL 2012

Service	EUR
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## 1. ENGINEERING per day

### Audio engineering

Loudspeaker system (Europa-Hall)	195,00
Loudspeaker system (break-outs)	134,00
Lectern incl. microphone	64,00
Wired microphone	16,00
Radio microphone (clip-, handheld- or headset)	64,00
CD-player	29,00
DAT-recorder	41,00
Cassette recorder	22,00
Discussion equipment incl. 6 microphone units	255,00
additional discussion unit	17,00
Mobile simultaneous interpreting cabin incl. IR-CPU, 2 microphones and 150 IR-receiver with headset	469,00
Simultaneous interpreter cabin (only in Europa-Hall)	245,00
additional IR-receiver with headset	6,00
Radio set with headset	41,00
Intercom with headset (only in Europa-Hall)	41,00
Mini Disc recorder	29,00
Press box (XLR-split box)	41,00

### Video- & Presentation engineering

Analog Way DiVentix Seamless Switch fix in Europa-Hall (1-3 entrance)	213,00
additional entrance Seamless Switch	92,00
VGA-Switcher	31,00
VGA-Splitter	31,00
Dsan Perfect Cue Light	42,00
Overhead projector HMI 575	27,00
Laser pointer	11,00
Flipchart	13,00
Pin board	13,00
Slide projector HMI	51,00
Cameraman incl. equipment (Production SD, max. 8 hours)	680,00
Cameraman incl. equipment (Production SD, max. 4 hours)	465,00
Cameraman incl. equipment (Production HD, max. 8 hours)	780,00
Cameraman incl. equipment (Production HD, max. 4 hours)	565,00
Video monitor Sony 14" colour	41,00
DVD-/Blu Ray Player	39,00
Episcope	31,00
Info monitor 47"/52"	41,00

Service	EUR
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Daten- / Videoprojektor BARCO RLM R6+ Performer (6.000 ANSI Lumen, DLP)	
incl. objective (Europa-Hall)	690,00
Daten- / Video projektor BARCO RLM R6+ incl. objective – half day	400,00
Daten- / Video projektor SONY (3.500 bis 6.000 ANSI Lumen, LCD)	
incl. objective (Mozart-Hall & Karajan-Hall)	430,00
Daten- / Video projektor SONY (3.500 bis 6.000 ANSI Lumen, LCD)	
incl. objective (Wolf-Dietrich-Hall)	320,00
Daten- / Video projektor SONY (2.800 bis 3.500 ANSI Lumen, LCD)	
incl. objective (smaller halls)	200,00
Screen 8 x 5 m (only Europa-Hall)	included in room rental
Screen 5 x 5 m (only Europa-Hall)	included in room rental
Screen 2 x 2 m	23,00
Screen 3 x 2 m	32,00
Screen 4 x 3 m	36,00

#### Lighting engineering (excl. working hours)

Follow spot (excl. manpower)	45,00
Static stage lighting	420,00
Stage lighting incl. 10 moving heads	1.370,00
Stage lighting incl. 20 moving heads	2.450,00
PAR64 floodlight	16,00
Gobo incl. tool costs for moving heads	142,00
2nd gobo	82,00

#### Communication engineering

ISDN line 128 KBit/s, per event	180,00
Online fee, per unit	0,27
Lease line 4 MBit/s incl. 1 GB download (single access)	on request
Lease line 4 MBit/s incl. 5 GB download (split able up to 5 accesses)	on request
Lease line 10 to 40 MBit/s, per event	on request
per additional MB (in case of download overflow)	on request
V-Lan (max. 10 PCs) excl. IT-Technician, per event	269,00
Mobile phone, per event	32,00
Telephone, per event	32,00
Fax machine, per event	32,00
Telephone- & Fax fee, pro unit	0,27
Network supply for video coverage, per event	134,00
TV access, per event	42,00

IT engineering

Laptop (Windows & Office XP)	52,00
Cordless presenter	19,00
Computer monitor 17" TFT	31,00
Computer monitor 19" TFT	41,00
Computer monitor 22" TFT	52,00
Tower-PC with monitor and laser printer	on request
Laser printer b/w or colour	on request

2. ELECTRICITY

Power supply 230 V 16 A, per day	42,00
Flat rate 230 V 16 A (1-3 days)	79,00
Power supply 400 V 16 A, per day	63,00
Flat rate 400 V 16 A (1-3 days)	102,00
Power supply 400 V 32 A, per day	92,00
Flat rate 400 V 32 A (1-3 days)	151,00
Power supply 400 V 63 A – only Europa-Hall	123,00
Power supply 400 V 125 A – only Europa-Hall	156,00
Power consumption – only Europa-Hall	0,59

3. FURNITURE (for exhibitions) per event

Chair	5,00
Table 70 x 70 cm	8,10
Table 180 x 40 cm	9,20
Table 180 x 70 cm	10,50
Bistro table DM 80 cm	10,50
Two seated sofa (leather, grey or brown)	24,50
Fauteuil (leather, grey or brown)	15,50
Coffee table (glass/chrome)	14,50
Exhibition wall (1 x 2,50 m)	31,00
Poster wall (1 x 2 m)	31,00
Coat rack	17,00
Brochure rack	39,00
A - rack	17,00

**4. MISCELLANEOUS**

Bösendorfer grand piano incl. tuning, per day	470,00
Stage element (2 x 1 m), per event	11,50
White backdrop (only Europa-Hall), per event	149,00
Copier s/w (A4)	32,00
b/w copy A4	0,10
b/w copy A3	0,23
Colour copy A4	0,66
Colour copy A3	1,30
Tape, C 90	1,90
CD-R	2,25
Video tape	5,45
DVD	4,30
Mini disc (70 or 90 min)	5,45
Flagpole (6 x 1,2 m crackle flag)	43,00
Banner (entrance area 6 x 1,50 m)	43,00
Flower arrangements	on request
Trash dumpster (1100 l)	99,00
Cherry picker (Genie), per event	151,00
Chair covering (different colours)	5,45
Water supply incl. consumption	72,00

**5. PERSONNEL per hour**

Room supervisor	39,00
Technician	51,00
Cleaner during event	31,00
Cleaning after event	31,00
Entrance control	23,00
Cloakroom attendant	23,00
Hostess	on request
Stage hands	23,00
Usher	23,00
Electrician	51,00
IT - Technician	73,00
Authority fee (for public events) – police, physician, fire brigade	acc. to requirements

## TARIFFS AND TAXES

**VAT:** All prices are subject to 20 % VAT.

**Scope of services:** Any lost or damaged inventory will be charged to the lessee at the cost price.

**Authorities:** Surveillance by the building inspection authorities/ police / fire department / first aid – is mandatory for 300 or more persons. The authorities will be called and billed by Salzburg Congress. Pursuant to § 4 (5) of the 2000 Advertising Tax Act, activities subject to advertising tax must be reported to the organizer's Revenue Office and the respective advertising tax paid by the organizer.

**Contract fee:** Salzburg Congress must charge one per cent of the gross invoice amount and remit said amount to the Revenue Office pursuant to § 15, section 2 of the 1957 Fee Act, as amended in the 1976 fees amendment, Federal Gazette no. 668/76 dated November 30, 1976.